

**ECONOMIC DEVELOPMENT CORPORATION  
OF WAYNE COUNTY, INDIANA**

**Board Meeting Minutes**

**Monday, March 2, 2009**

**BOARD MEMBERS PRESENT:** Ahaus, Baumgartner, Chamness, Hackman, Holman, Jackson, Kem, Powell, Semler, Smith, Spears, Veramallay

**BOARD MEMBERS ABSENT:** None

**STAFF PRESENT:** Groth, Hansen, Rogers, Shaffer and van Niekerk

**STAFF ABSENT:** Doty

**GUESTS PRESENT:** Mike Bennett, *Palladium-Item*  
Denny Burns, Wayne County Commissioner  
Tony Foster, City of Richmond  
Jeff Lane, *WQLK/WHON*  
Carol McKee, Morrison-Reeves Library  
Chris Nolte, WKBV/WFMG Radio  
Jeff Plasterer, Wayne County Council  
Darrell Smith, *Connersville News Examiner*  
George Sowers, Knoll, Kolger, Sowers, Metzger – EDC counsel  
Dan Wandersee, Town of Centerville

**CALL TO ORDER**

Board Chairman Jeff Jackson called the meeting of the Board of Directors of the Economic Development Corporation of Wayne County, Indiana to order at 4:01 p.m. on Monday, March 2, 2009 and thanked Carol McKee of Morrison-Reeves Library for her hospitality. Jackson commented that Tim Rogers started one month ago today and discussed the large number of meetings Rogers had already initiated and attended in the community and that under Rogers' leadership the EDC was going to find new ways to assist existing businesses while still attracting new businesses.

**APPROVAL OF MINUTES**

**Motion by Chamness, second by Spears to approve the minutes from the February 2, 2009, monthly Board of Directors meeting as presented. Motion carried.**

**TREASURER'S REPORT**

**February Financial Statement**

Powell reported that the EDC was under budget \$17,767.74 for the month of February, 2009. He further reported that we were slightly over budget in the following line items and explained the circumstances: Salaries: due to paying a relocation stipend to Rogers pursuant to his contract letter; Unemployment Tax: we pay tax on the first \$7,000.00 of each employee's salary (accordingly, we will not be over budget at year-end); and Communication: due to paying two months of Rogers' new cell phone and

paying one-half of the annual billing for SpamSoap (anti-spam program). **Motion by Hackman, second by Ahaus to approve the report as presented. Motion carried.**

#### **EDC REPORT**

**Shaffer** – In addition to her written report, Shaffer reported on the latest Community Venture Network conference she had attended in Schaumburg, Illinois, the prospects that had been introduced there, and the possibilities of bringing them to Wayne County.

**Hansen** – In addition to his written report, Hansen reported that he was talking with a couple of local companies regarding expansions using EDIT funding.

**Rogers for Doty** – Rogers reported that Doty was absent because she was attending a stimulus meeting. He further reported that he and Doty had been attending town meetings and had an upcoming conference call regarding the Hagerstown Eco Park.

**Groth** – Groth reported that the EDC's Annual Meeting would be June 1, 2009, at Forest Hills Country Club (instead of in May as previously published).

**van Niekerk** – In addition to her written report, van Niekerk reported that she was working with two new prospects; still working on the Life Sciences Feasibility Study with Katz Sapper & Miller, and would be reporting on this project to the Redevelopment Commission in the near future.

#### **COMMITTEE REPORTS**

**A. Finance** – Powell reported that the Finance Committee discussed the General Ledger for February 2009, the Consolidate EDIT Fund balance, EDIT Applications 08-117, 09-118 and 09-119. Rogers' reported on his activities as new President/CEO of the EDC.

**B. Personnel** – Semler reported that the Personnel Committee received an update on the health insurance from Groth, discussed three EDIT Applications and Rogers' progress.

**C. Marketing** – Holman reported that the Marketing Committee discussed the J.M. Hutton EDIT application, Western Wayne Regional Sewage District EDIT application and the Berry Plastics EDIT application, along with the Annual Report which will be done in-house this year in order to be more frugal. The Committee also discussed the marketing objectives of the EDC.

**D. Industrial Park** – Chamness reported that Shaffer gave an update on Really Cool Foods, Hansen updated the Committee on Innatech and Gateway's signage and Doty updated the Committee on the status of the Western Wayne Regional Sanitary District. Chamness also reported that the Committee had discussed three EDIT applications and Rogers' numerous meetings.

**E. Executive** – Jackson reported that Doty and Heyob reported on revisions to the EDIT application and process, EDIT Applications 08-117, 09-118 and 09-119, project updates and incentives, Rogers' progress, combining the Finance and Executive Committees, and Indiana statutes regarding EDIT funds.

#### **OTHER BUSINESS**

- A. EDIT Applications 08-117 – J.M. Hutton & Co. Inc. – Hansen reported on this EDIT application. **Motion by Veramallay, second by Baumgartner, Powell abstained to approve the EDIT Application as presented from Consolidated EDIT funds (\$25,000.00) general purpose EDIT grant. Motion carried.**

- B. EDIT Application 09-118 – Western Wayne Regional Sewage District – Rogers reported on this EDIT application. **Motion by Chamness, second by Kem to approve the EDIT Application as presented from Consolidated EDIT funds (up to \$15,400). Motion carried.**
- C. EDIT Application 09-119 – Berry Plastics - Hansen reported on this EDIT application. **Motion by Veramallay, second by Chamness to approve the EDIT Application as presented from Consolidated EDIT funds (\$75,000.00). Motion carried.**
- D. Updates – Rogers discussed the EDIT statute and reported that he was very encouraged that there is a lot of opportunity here in Wayne County for small business growth such as Berry Plastics where we have helped them invest in our community and that the EDC would be looking for flexible and creative ways to help other existing businesses in these economic times.

#### **ADJOURNMENT**

The meeting was adjourned at 4:27 p.m.

**NEXT BOARD MEETING– 4:00 p.m. on Monday, April 6, 2009, at  
Richmond Art Museum, 350 Hub Etchison Parkway, Richmond, Indiana.**